# Approved For Release 2000 516 i QA-RIPERINO 188 ROOM 600050005-0

DID YOU KNOW ...

...that there is a DDM&S channel through which you can raise issues of concern to you with top management? The Management & Services Advisory Group, consisting of representatives from each of the Offices of the DDM&S, meets regularly in informal sessions with Mr. Brownman to discuss problems in the policy, programs and actions of the Directorate. The MSAG would like your suggestions for topics to discuss with the DDM&S. Following is a list of people to contact in each component:

<u>Office</u>	Name	STATINTL	Room	Extension	
Training			426 C of C	2381	
Medical Services			706 C of C	3247	
"MG" Career Service Communications Finance Joint Computer			5B2828 Hqs. 2D0109 Hqs. 615 Key	4158 6731 2967	
Support Logistics Personnel			1D1601 Hqs. 1104 Ames 1N701	4465 3173 2011	
Security			4E27 Hqs.	5365	TATINTL

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## Approved For Release 2000/05/16 CIA-RDP81-00261R000500050005-0

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MEMORANDUM FOR: Deputy Director for Mangement and Services

SUBJECT : Redundancy and/or Excessive Distribution of

Computer Printouts

1. The Management and Services Advisory Group recommends that users of computer printouts verify their need for computer runs to insure their requirements on OJCS are still valid.

- 2. Due to the increasing cost and shortage of paper used in computer printouts, an area for savings is the elimination of unnecessary printouts and a reduction in copies of each printout. The problem of redundancy results from changing requirements which may never be reported to OJCS. Since some offices do not have a formal review mechanism to determine the currentness of their requirements, OJCS may not be informed of the redundancy of a report.
- 3. To get users to think about their responsibilities in this area, we suggest:
  - a. The DDM&S should publicize the importance of eliminating waste in this area.
  - b. OJCS should be tasked with producing a semiannual listing of computer printouts for review by the user offices.

### Approved For Release 2000/05/16 : CIA-RDP81-00261R000600050005-0

28 March 1974

MEMORANDUM FOR: Deputy Director for Management and Services

SUBJECT : Agency Classified Bulletin Board

- 1. In response to employees' comments regarding "lack of communication in the Directorate," the MSAG suggests greater use of the classified bulletin board to disseminate information to Agency personnel and remind people of information that has not been publicized recently. There is often an appreciable time lag between the adoption of a policy and its dissemination. A one-line summary in informal language of a new regulation or a new program would reach people who might otherwise not read a more formal document. We also believe that periodic reminders on subjects such as overseas travel, incentive programs, the presence of non-staff personnel in the North Cafeteria, the availability of physical examinations through OMS, etc. would be useful to many employees.
- 2. Information in these categories could be effectively publicized by establishing a "Did You Know" section on the classified bulletin board. These items could be presented in brief statements, followed by reference to where full details are available. Three or four such items could be presented on one notice. New items would be added to the top of the list each week, moving older items down, eventually to be deleted.
- 3. Information which does not lend itself to brief captions could be explained in more detail. The attached notice regarding the establishment of MSAG is an example. We would like to use the bulletin board as a vehicle to publicize our own existence and stimulate greater communication between ourselves and employees in the Directorate. We would like to invite other Agency MAG groups to participate as well.

# Approved For Release 2000/05/16 : CIA-RDP81-00261R006600050005-0

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Support Logistics Personnel			1D1601 Hqs. 1104 Ames 1N701	4465 3173 2011	
Security			4E27 Hqs.	5365	STATINTL

### Approved For Release 2000/05/16: CIA-RDP81-00261R000600050005-0

28 March 1974

MEMORANDUM FOR: Deputy Director for Management and Services

SUBJECT : Publicizing of Promotions and QSI's

- l. The MSAG has been asked "Why promotions and QSI's are whispering campaigns in most of the Agency?" We are aware that several of the DD/M&S offices publish promotion lists and believe this policy should be consistent throughout the Directorate. People are motivated by seeing their name in print and being complimented by their fellow workers for their accomplishments. Publication of promotion lists will also eliminate the embarrassment caused some employees by the "rumor mill" when congratulations are extended to an employee who has not been promoted. Some employees may not wish to have their promotions publicized, but since anyone's grade can be established through several channels in the Agency, this does not seem to be a valid complaint.
- 2. Based on the above, MSAG suggests that consideration be given to publishing promotion and QSI lists within the DDM&S, which we feel is in keeping with the Agency's general desire to recognize employee's achievements.

### Approved For Release 2000/05/16 : CIA-RDP81-00261R090600050005-0

### 28 March 1974

MEMORANDUM FOR: Deputy Director for Management and Services

SUBJECT : Used Book Sale

The Management and Services Advisory Group recommends that the possibility of establishing a "Book Bazaar" as part of the Employee Activities Association service be explored. This book bazaar could serve at least two purposes as outlined in the following paragraphs.

- l. The central funding of the Agency's Off-Campus Program by OTR has made it much easier for employees to participate in the University of Virginia program. Since the cost of new text books is in some instances relatively high, interest has been expressed by several employees in buying used text books for their courses. Books could be accepted by the EAA on consignment several weeks prior to each semester's registration period and sold for lower than the costs of new books. Books not sold by the week following the beginning of classes would be returned to the owners.
- 2. The second purpose of such a bazaar would be assist people going overseas in divesting themselves of excess books which they no longer need but which might be of use and interest to others.

### TApproved For Release 2000/05/16 : CIA-RDP81-00261R090600050005-0

13 March 1974

On 2 July 1973 the DDM&S established a Management and Services Advisory Group, composed of young officers from each of the Offices in the Directorate and the MG Career Service, to identify and study problems in the Directorate and discuss them informally with top management. As he described it in his "State of the Directorate" address on 15 March:

"The group has no formal production responsibility, nor is it intended to replace existing formal command channels. But it does give me a chance to hear informally what is on people's minds. I meet with the group at least once a month, or more often if they have something they want to say to me, and we talk candidly. I don't look to the MSAG to provide answers, but to raise questions. I have put all of the resources of the Directorate at their disposal and directed my Office Heads to give them whatever help they need. And so far, I think, the results have been good.... I want you to know that I have taken the efforts of this group seriously; and I would like to suggest that you use it as a means to sustain — even if only indirectly — a dialog between you and the DDM&S. The MSAG would like to hear from you; and so would I."

The purpose of this notice is to give you the opportunity to take Mr. Brownman up on his offer to consider issues you would like to raise with him. If you have a topic that you feel should be discussed, or an issue besides a personal grievance that you feel should be resolved, put it down in the space provided below and mail it to Executive Officer/MSAG, Room 7D26, or contact the MSAG representative in your Office. Currently, the MSAG consists of the following people:

Office	Name	25X1A	Room	Extension
Training			426 C of C	2381
Medical Services			706 C of C	3247
"MG" Career Service Communications			5B2828 Hqs. 2D0109 Hqs.	4158 6731

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Office	Name	25X1A	Room	Extension
Finance Joint Computer			615 Key	2967
Support			lD1601 Hqs.	4465
Logistics Personnel			1104 Ames 1N701	3173 2011
Security			4E27 Hqs.	<b>25X1A</b> 5365

## Approved For Release 2000/05/16 : CIA-RDP81-00261R000600050005-0

MEMORANDUM FOR: Executive Officer to the Deputy Director

for Management and Services

SUBJECT

Redundancy and/or Excessive Distribution of

WHICH WHATER

Computer Printouts

The Management and Services Advisory Group recommends that users of computer printouts peverify the computer runs periodically to insure witheir requirements on the are still valid,

2. Due to the increasing cost of paper used in computer printouts, an area for cost, savings is the elimination of unnecessary computer printouts and a reduction in unnecessary copies of each printout. The problem of redundancy in computer printouts results from changing requirements by we users both in kind and numbers of printouts which and never reported to OJCS. Since of offices have a formal review mechanism to determine the currentness of their requirements, OJCS is better informed of the redundancy of a report. The lack of a review mechanism and the failure to inform OJCS when reports should be terminated leads to printouts

3. To get users to think about their reponsibilities in this area, we suggest:

The DDMES should publicize the importance of eliminating waste in this area. An employee bulletin might be helpful which pointed out the cost of a typical computer printout and asking the employees help in reducing waste in this area.

OJCS should be tasked with producing a semiannual listing of computer printouts for review by the user offices. The list might have a space where the user officer could restate the purpose for the run and indicate to whom the various copies are sent. On return of the list to OJCS, appropriate deletions could be made in the number of runs. OJCS would need to coordinate this liketing with the Information Systems Analysis Staff of the DDM&S.

## Approved For Release 2000/05/16 : CIA-RDP81-00261R000600050005-0

SUBJECT: Redundancy and/or Excessive Distribution of Computer Printouts

4. While the two steps would not solve the problem completely there would be publicity that a problem exists and the user offices would be forced to set up a procedure to review currentness of requirements for computer runs. In particular the identification of a procedure to review redundancies and excessive distribution of printouts should be a significant step in solving the problem.

### Approved For Release 2000/05/16: CIA-RDP81-00261R000600050005-0

MEMORANDUM FOR: Deputy Director for Management and Services

SUBJECT : Publicizing of Promotions and QSI's

whispering campaigns in most of the Agency?" We are aware that several of the DD/M&S offices publish promotion lists and believe that this is a good idea, the promoted by their fellow workers for their accomplishments. It is a form of recognition which employees enjoy. Publication of promotion lists will eliminate the embarrassment caused some employees by the "rumor mill" when congratulations are extended to an employee who has not been promoted. Some employees may not wish to have their promotion publicized but anyone's grade can be established through several channels in the Agency so

2. Based on the above, MSAG suggests the DD/M&S offices be requested to publish promotion and QSI lists with any significant accomplishments which resulted in the QSI. This is in conjunction with developing increased recognition of our employees achievements whether strip promotion, QSI, Certificates of Merits or one of our various medals.

### Approved For Release 2000/05/16: CIA-RDP81-00261R009600050005-0

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MEMORANDUM FOR: Deputy Director for Management and Services

SUBJECT:

Used Book Store

The Management and Services Advisory Group recommends that the possibility of establishing a "Book Bazaar" as part of the Agency's Employee Activities Association service be explored with the Office of Personnel. could serve at least two purposes as outlined in the This book following paragraphs.

The central funding of the Agencys off-Campus education program by OTR has made it much easier for employees to participate in the University The cost of was text books, in some instances of Virginia program. relatively high MA interest has been expressed by several employess in buying used text books permit for their courses. Books could be accepted by the EAA on consignment several weeks prior to each semester's registration portal nuch lower than the costs of new books. period /sold ( financial burden of continuing education for both buyer. Books not sold by the week following the beginning of classes would be returned to the owners.

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# Administrative - Internal Use Only Approved For Release 2000/05/16: CIA-RDP81-00261R000600050005-0

MEMORANDUM FOR: Executive Officer to the Deputy Director

for Management and Services

SUBJECT

: Agency Classified Bulletin Board

- l. The MSAG suggests the use of the classified bulletin board to prompted disseminate new information to Agency employees and to remind personnel of information that they may have forgotten or that has not been publicized recently. There is often an appreciable time lag between the adoption of a new policy and its distribution, and we believe periodic reminders pertaining to overseas travel, financial benefits of language training, non-staff personnel use of the North cafeteria, etc., would be useful to many employees.
- 2. We believe information in both of these categories can be publicized by posting a "Did you know" or "How about this" notice on the classified bulletin board. Many of these items could be presented in one Time statements, followed by instructions on where full details are available. Three to seven such items could be presented on one notice. A new item would be added to the top of the list each week, moving older items down, and eventually each item would be deleted after reaching the bottom of the list. This should allow enough exposure of the information and still allow new items to be entered frequently.
- 3. Other information which does not lend itself to captions could be explained in more detail. The attached notice regarding the establishment of MSAG is an example. This item could be listed by itself or as one of several items on the "Did you know" notice.
- 4. As this proposal is predominately personnel oriented, we recommend that its overall management be delegated to the Office of Personnel. Other Offices within the DDM&S, and perhaps other Directorates should be asked to contribute items of information which they would like to have publicized in this manner.

The Management and Services
Advisory Group

Attachment: As stated

Distribution:
Original & 1 - Addressee

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Administrative - Internal Use Only

# Approved For Releas - 200005175 VCIA-REP81-002617990600050005-0

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Security			4E27 Hqs.	5365	. L

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### Approved For Releas 2000/05/16 : CIA-RDP81-00261R000600050005-0

March 4, 1974

Memorandum for: Executive Officer to the Deputy Director

for Management and Services

Subject: State of the Directorate Meeting

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1. The members of the MSAG are enthusiastic about the planned State of the Directorate meeting and believe that other DDN&S employees will be also. In addition to those topics aready mentioned in your memo (i.e., accomplishments, changes, and reorganizations), we would like to suggest the following:

- a. A discussion of the recent personnel cuts, plans for programs to be dropped, and a frank appraisal of the philosophy used in the selection of areas slated for reduction.
- b. A review of the results of the EEO program, as well as a reminder as to who the EEO Officers are in each component.
- c. A brief description of the MSAG and its role.
- d. Mr. Brownman's perception of MBO and how the DDM&S should implement it.
- e. A discussion of the Annual Personnel Plan and the Personnel Development Plan, especially their significance for the individual employee.
- 2. Since the session will be attended by a representative group of DDN&S employees and will not be repeated for others who are interested, we urge that the talk be videotaped and made available as widely as possible shortly thereafter.

The Management and Services Advisory Group

Suggested topics discussed

### \_Approved For Release\_2000/05/16 : CIA-RDP81-00261R000600050005-0

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### MANAGEMENT AND SERVICES ADVISORY GROUP AGENDA

Meeting on 4 February 1974, Room 2E23 Hdqts. 1500 hours

#### Α. Old Business

- 1. Report on panel discussion at Trends and Highlights -Rick and Patsy.
- 2. Courier service problem Jerry. Cable Jerry out
- 3. Honor and Merit Awards Patsy. Ne do add Charge scope to cover recognition.

### B. New Business

- 15 mar 1 hr. ex complishments ins 1. State of Directorate Meeting.
- EAA book exchange. de brieff Brief
  - Topic suggestions from Trends and Highlights.

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EEO

### Approved For Release 2000/05/16: CIA-RDP81-00261R000600050005-0

The Management and Services Advisory Group recommends that

Program, and that consideration be given to adding other forms of recognition to overall program. The purpose of the Honor and Merit Awards program seems to be twofold: recognition of unusual employee contributions and an incentive to others to try to merit the same recognition. Unfortunately, many components do not nominate candidates, except at retirement (e.g., OJCS, Security, Finance). Due to security precautions, most awards are not well-publicized, so the recognition factor is lost.

There may be several reasons why greater use is not made of the Honor and Merit Awards program. In some components employees simply don't have the opportunity to do heroic deeds (to merit the DIC or IS). Some jobs are not, in themselves, of sufficiently high value to the mission of the Agency (as required for the DIM, IMM, or CD). Even for those awards, such as the CM, which could be given more widely, there is no tradition in some components for nominating employees for the awards. Other factors may be that the requirements for the awards are not specific enough or that the awards are not adequately publicized to encourage supervisors to make use of the program.

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Promotions and QSI's are often the only incentives considered by supervisors. Studies in motivation, however, indicapproved For Release 2000/05/16: CLA-RDP81-00261R00060005000 type of employee who is motivated solely by a targible.

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## Approved For Release 2000/05/16 : CIA-RDP81-00261R090600050005-0

monetary reward for effort is not achievement-oriented, and his value and productivity will be limited. Real motivational factors vary with the age, position, and expectations of the employee. In general, young people are motivated by the expectation of promotion, with the promise of increased responsibility and advancement. Employees in the middle years of their careers are more receptive to status symbols and public recognition of achievement, as promotions become fewer and the high-water mark of position is reached. Older workers can be motivated by gestures of apreciation and gratitude for a job well-done.

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If an incentive program is to be most productive of results for the Agency in terms of achievement, productivity, morale, etc., then the motivational potential in the Honor and Merit Awards program should be increased. Some possible steps to be taken are:

(1) Publicize the awards and their recipients to the fullest extent consonant with security.

OK

(2) Clarify the qualifications for each award so that more supervisors in all components will be encouraged to nominate eligible employees for the awards.

(3) Consider other types of awards—that could be granted at minimum cost to the Agency, but provide maximum recognition by the employee's associates, with less paperwork required.

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An Approved ForuRelease 2000/05/16: CIA-RDP81-00261R000600050005-0 level, where the specific accomplishment could be publicized

ping act?

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and appreciated. These awards would feature <u>recognition</u>, not money. The bureaucratic requirments could be kept to an absolute minimum, as little expenditure of money or resources would be involved.